



Healing African Children • Transforming Lives

## Director of Development

### Company name:

BethanyKids  
(Bethany Relief &  
Rehabilitation International)

BethanyKids is a non-profit Christian ministry that exists to bring surgical, rehabilitative and spiritual care to children in Africa - and train African pediatric surgeons. **We are seeking an experienced fundraiser with a proven track record to help our ministry grow.**

### Location:

USA

In this position you will be cultivating positive relationships with existing donors in the United States and Canada and seeking new donors to partner with BethanyKids in fulfilling our mission.

### Industry:

Children's Health in Africa

### This position is right for you if...

- You are a committed Christian who is passionate about advocating for children and families in Africa.
- You have demonstrated success in expanding the donor base and increasing the financial resources of other non-profit ministries particularly in the United States.
- You are able to tell our story with warmth and conviction to individuals, groups, organizations, businesses and foundations.
- You are able to work remotely from home with other members of our team located in the USA, Canada, Kenya and other African countries.

### Position type:

Full-time salaried

### Experience level:

Minimum of 3 years

### Education level:

Bachelor's degree

### Your main responsibilities include...

- Developing and implementing a donor relations / fundraising strategy to support the patient-care, medical training, and chaplaincy programs of BethanyKids. The strategy will include social media, letter appeals, events and other avenues for raising funds.
- Actively promoting BethanyKids to individuals, groups, churches, other organizations and foundations with the goal of fostering financial, prayer and volunteer support.
- Working with our Communications Specialist in preparing suitable print and electronic materials to support the fundraising program.

### Compensation:

Commensurate with  
experience

### If this sounds like a good fit...

Please email the following to Malcolm Robinson, Executive Director (mrobinson@bethanykids.org):

- A cover letter
- Your CV with references
- A fundraising plan you have previously developed and implemented

**The submission deadline is August 15, 2017.**

To learn more about  
BethanyKids visit:

[www.bethanykids.org](http://www.bethanykids.org)